

## NEW PRODUCT INTRODUCTION ACCOUNTING CONSULTATION

CGN provided consulting services to create cost roll-ups and analysis for New Product Introduction programs.

### Business Problem

Our client needed professional assistance to provide cost monitoring and roll-ups for the machine and commercial programs and to develop reports to senior management.

### CGN Solution

During this engagement, CGN assisted our client in costing activities including:

- Created cost roll-ups and provided analysis for Machine and Commercial NPI programs.
- Provided current cost roll-ups and cost monitors/analysis from the Cost Information System.
- Provided ad hoc analysis to support miscellaneous cost requests.
- Performed forecasting/closing analysis for the Off-Highway engine program.
- Consulted with client Black Belt in historical processes and procedures.
- Facilitated and monitored progress for successful closure, including regular reporting to senior management.

Performed process analysis and recommended improved methods on cost processes as defined by business resources.

### Customer Benefit

Our client needed professional assistance to provide cost monitoring and roll-ups for the machine and commercial programs and to develop reports to senior management.

- Cost roll-ups and analysis for Machine and Commercial NPI programs was provided.
- Current cost information and cost monitors/analysis was reported to senior management.
- Ad hoc analysis to support miscellaneous cost requests was completed.
- Forecasting and closing analysis for the Off-Highway engine program was provided.
- Improved process analysis and recommended improved methods on cost processes.

### SCOPE

*Create cost roll-ups; provide analysis for Machine and Commercial NPI programs*

### BUSINESS DRIVERS

*The need for accurate cost information to help manage and drive the NPI program for Machine and Commercial*



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