

# PROJECT SUMMARY DESIGN OF LEADERSHIP SUMMIT TO ACCELERATE IMPLEMENTATION

## PROJECT TITLE: TRAINING SUMMIT – PUSH TO PULL IMPLEMENTATION

**Project Overview:** A CGN Consulting team worked with the Lean, Six Sigma Consulting Division to accelerate the deployment of pull replenishment in a consistent manner across multiple global locations.

### Business Objectives

- Develop a consistent set of processes and tools for pull replenishment and a common methodology for pull implementation to be deployed around the world
- Communicate and educate supply chain resources from multiple locations about new processes and tools via a two day global push-to-pull implementation summit
- Address possible resistance from field locations who had developed their own tailored or home grown approaches, in the absence of a common recipe

### Challenges

- Earlier deployments had, in some cases, been premature and the central Production System organization had lost credibility with regard to the quality of their tools and processes
- A complex matrix structure was a source of potential roadblocks, as well as excuses when progress was not being made

### Solutions

- CGN subject matter experts worked with internal SME's from multiple locations who were more advanced in pull implementation (sources of best practice), to review, vet, and rewrite the processes, tools, templates and methodologies to improve practicality, usability, and correct technical errors
- CGN rewrote the pull implementation manuals and guidebooks for publication
- CGN trainers and adult learning experts worked with technical SME's to design a participative and interactive two-day Summit seminar on kanban, order-sequenced scheduling (OSS), and on the methodology for pull implementation
  - CGN developed and administered pre-work, a pre-summit knowledge assessment, and individual and group exercises for the summit
- CGN provided conference-management services for the logistics of the Summit

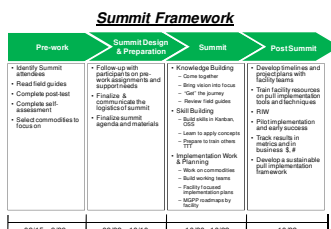
### PROJECT DURATION:

September – October, 2008  
(8 weeks)

### RESULTS:

- The client gained a technically sound, user friendly, and improved implementation manual, as well as a set of tools for pull deployment
- Via an implementation Summit, consistent information was rapidly conveyed, and peers from multiple locations came together to share experiences, best practice and learnings
- Progress in pull replenishment implementation was significantly accelerated during the first three months following the Summit
- Summit attendees rated the Summit as very effective and client satisfaction rating was 100% satisfied

### SUMMIT FRAMEWORK



### PRE-SUMMIT ASSESSMENT

**Instructions**  
The following questions are related to your knowledge and OSS test points. All questions will refer to the applicable location or location nearest to you. Please check all that apply.

Please provide the following (Please Print):

Last Name: \_\_\_\_\_  
 First Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Facility: \_\_\_\_\_

**Kanban Point Guide Questions**

1. How many Kanban are used in your facility?  
 2. How many Kanban are used in your facility?  
 3. How many Kanban are used in your facility?  
 4. How many Kanban are used in your facility?  
 5. How many Kanban are used in your facility?

### SUMMIT EXERCISES



*"An excellent Summit. This gives us the direction and the tools we needed. I will fully support to the best of my ability in my Division."*  
Summit Attendee



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